

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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October 30, 2014

World Series champs S.F. Giants' victory parade set for Friday

By David Mills

It's expected to rain on the San Francisco Giants parade on Friday, but baseball fans probably won't care.

San Francisco Mayor Ed Lee announced Wednesday night that the parade celebrating the Giants third World Series title in five years will begin at noon on Friday.

The parade will start at Market and Steuart streets and continue down Market Street to Civic Center Plaza.

A 70 percent chance of rain is forecast for San Francisco on Friday. Rain amounts in the Bay Area are expected to vary from a half-inch in the North Bay and the Santa Cruz Mountains to a quarter-inch in the East Bay.

Giants fans began their celebration Wednesday night in San Francisco as soon as their team defeated the Kansas City Royals, 3-2, in Game 7 of the World Series.

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City Hall in San Francisco was lit up in orange for the 2014 World Series between the Giants and Kansas City Royals.

States Are Actually Driving Transportation and Funding Declines

By Daniel C. Vock

According to a new report, states' spending on transportation has dropped far more than the federal government's in the last decade.

It has become an oft-repeated talking point in discussions over how to fix the federal transportation funding formula: The federal government has become an unreliable partner to the states.

But states are at least as much to blame for the drop in transportation spending over the last decade as the federal government.

State spending on transportation dropped by 20 percent between 2002 and 2011, when accounting for inflation, according to an analysis

released Tuesday by the Pew Charitable Trusts. That compares to a 4 percent drop in federal transportation spending over the same period.

The federal government's numbers are higher in part because it was still spending some \$13 billion in stimulus money on transportation in 2011. Without the money from the recovery package, federal spending would have dropped by 25 percent between 2002 and 2011.

The biggest reason for the spending drop at both levels was a decrease in buying power from fuel taxes.

The federal government's spending comes from the gasoline tax of 18.4 cents, which hasn't changed since 1993, and related taxes, Pew researchers noted. Before Congress started pump-

ing general funds into the Highway Trust Fund in 2008, fuel taxes brought in 90 percent of federal highway money.

States are only in a slightly better position. They rely on vehicle taxes for a fifth of their road funding, but those revenues, too, have been falling. Pew suggested that declining vehicle ownership may be one reason those taxes dropped by \$8 billion, or 21 percent, in the decade leading up to 2012.

Legislators in many states are also skittish about raising fuel taxes. Two dozen states had not raised their taxes in more than 10 years as of this spring, and 16 states have left those tax rates untouched for more than 20 years.

Meanwhile, the cost of road construction increased by 60 percent between 2002 and 2012, meaning the dollars states and the federal government collected did not stretch as far.

Local government spending on transportation remained relatively flat in the decade examined by Pew. That may have to do with taxing structure. Localities tend to rely on general funds, rather than fuel tax revenues, to pay for the construction and operation of transportation projects.

Source: GOVERNING

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Community Outreach

The Best Thing We Can Do for Immigrants: Help Them Learn English

By Noel S. Williams

Immigrants come to our country for better lives. Those who learn to speak English are propelled toward the American dream. Those who don't learn the language are destined to lurch on the periphery of society, subject to the whims of political pandering and government dependence.

Most Americans respect the rights of households and private entities to speak their native tongues, but most also recognize that enforced multilingualism in government separates us into unequal constituencies. This is why polls consistently show that Americans overwhelmingly support English as the official U.S. language.

The struggle for integration in our society was at the heart of our civil rights movement; indeed, in its watershed 1954 *Brown v. Board of Education* ruling the Supreme Court declared that "separate is not equal." Yet, multilingualism does separate people, invariably leading to tiered services that cement social strata. And government is perpetuating this by aggressively enforcing multilingualism for official business.

In 2000, President Bill Clinton signed an executive order requiring any entity that receives federal money to provide services in any language. Fourteen years later, zealous attorneys in the Justice Department's Civil Rights Division are persecuting entities that fall short of compliance to Clinton's order and provisions of the Civil Rights Act in their services to limited-English-proficient (LEP) individuals.

One of the latest to feel the sting of multilingualism enforcement is Washington state's Department of Labor & Industries (L&I), which was investigated by the Justice Department and the U.S. Department of Labor. L&I--which, among other things, is supposed to translate vital documents not only into Spanish but also into Russian, Korean, Chinese, Vietnamese, Laotian and Cambodian--was found deficient in its language-assistance programs. Duly contrite, L&I's hard-working and conscientious officials are diligently searching for solutions.

Those possible solutions, such as phone-based interpretation services, are expensive. Translat-



Image credit: The Epoch Times

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Mercy Housing President & CEO, Jane Graf, receives Enterprise Community Partner of the Year Award

On October 23, 2014, Mercy Housing President and CEO, Jane Graf, was honored at the Enterprise Soiree by the Bay in San Francisco, California. This event at San Francisco's Ferry Building brought together more than 250 guests dedicated to bringing safe, affordable housing to more than 5,000 individuals and families every year. On behalf of Mercy Housing, Jane accepted the award of Enterprise Community Partner of the Year.

Jane Graf was honored for making significant contributions to improve the lives of low incomes families and individuals. Jane commented, "This is, after all, the PARTNER award which suggests that whoever receives this award clearly did not do it on their own." Her efforts along with the com-

munities that Mercy Housing provides and partnerships such as Enterprise Community Partners create vibrant communities and resources to help people in their journey to live healthy, productive lives.

Mercy Housing and Enterprise Community Partners work together throughout Northern California to combat homelessness and provide safe housing for families and individuals. The median rent in the San Francisco Bay Area is \$3,200 per month displacing thousands from their homes and communities. Nearly 400,000 households throughout the region are one crisis away from losing their home. With the help of Mercy Housing and organizations like Enterprise there are more stable, vibrant and healthy communities.

"Enterprise has been a true collaborator and partner to Mercy Housing and to me personally," said Jane. "The work that we all do is rewarding but often very hard. It is really important to have partners like Enterprise to lean on."

Mercy Housing California President, Doug Shoemaker states, "Mercy Housing is a proud partner with Enterprise as they continue to work with government leaders and community organizations to solve some of our society's most complex problems. I have been attending the Soiree since it started and had a wonderful evening with some of the Bay Area's leading innovators and key decision makers in affordable housing."

Jane challenged all of the Soiree guests, "to reflect on how important being a good partner is in this crazy community development business that we have chosen as our careers and to celebrate those partnerships. We are an awesome bunch when we get together and push in the same direction."

About Mercy Housing Inc.

Mercy Housing, a national not-for-profit affordable housing organization headquartered in Denver, has a presence in 41 states, serves more than 152,000 people on any given day and has

■ Continued on page 4

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Minority Advocate

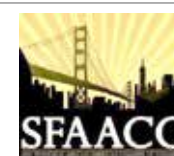
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California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS FOR:

**Light Rail Efficiency Project: Mountain View Phase 2
Contract: C835 (14139)**

**Owner: Santa Clara Valley Transportation Authority
Engineers' Estimate: \$8,000,000.**

BID DATE: November 10, 2014 @ 2:00 PM

Items of work include but are not limited to: Traffic Control, Survey, Trucking, Erosion Control, SWP Plan, Clear & Grub, Minor Concrete, Striping, Fence, Prefab Sound Wall, Railroad Track Work, Electrical and Landscape.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 Fax (408) 365-9548

Contact: Paul Brizzolara

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 29 Cold Plane AC & RHMA

Lakeport - Caltrans #01-OC3504

BID DATE: November 13, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Cold Plane AC, Erosion Control, Shoulder Backing, Crack Treatment, Rumble Strip, Data Core, AC Dike, Tack Coat, Entrance Taper, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Delineator, Object Marker, Adjust Guardrail, Striping & Marking, Traffic Monitoring Station, Modify Signal and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 99 Widening and Ramp Metering

Stockton - Caltrans #10-OW4304

BID DATE: November 13, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Cold Plane AC, Clearing & Grubbing, Wood Mulch, Erosion Control, Hydromulch, Hydroseed, AC Dike, Tack Coat, Minor Concrete, Roadside Signs, Underground, Rock Slope Protection, Misc. Iron & Steel, Fencing, Delineator, Object Marker, Midwest Guardrail System, Striping & Marking, Traffic Monitoring Station, Ramp Metering System and Construction Materials

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 - Rubber HMA Overlay - Hopland - Caltrans #01-362914

BID DATE: November 6, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Asbestos Compliance Plan, Cold Plane AC, Shoulder Backing, Crack Treatment, Rumble Strip, Data Core, Inlet Protection, Rubberized HMA-Open Graded (Bonded Wearing Course), AC Dike, Tack Coat, Striping & Marking and Construction Materials

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Contractors Have A Tough Time Finding Experienced Workers

By Andrew Schneider

States like Texas are enjoying a boom in commercial construction but there aren't enough skilled workers. Companies have little choice but to offer higher pay and bonuses to attract and keep workers.

STEVE INSKEEP, HOST:

NPR's business news starts with an oil boom and a labor shortage.

As we reported on this program, new methods of drilling have created a huge boost to domestic oil and gas production. In energy producing states like Texas, that has led to a big rise in commercial construction. So builders are finding it hard to get skilled workers they need to keep up demand.

From Houston Public Media, Andrew Schneider reports.

(SOUNDBITE OF CONSTRUCTION)

ANDREW SCHNEIDER, BYLINE: Chevron Phillips Chemical is building a new plant here in Baytown, Texas, just outside Houston, as well as another 80 miles southwest in Old Ocean. The company estimates its contractors will need to hire 10,000 construction workers in order to complete the plants on schedule in 2017. Peter Cella is Chevron Phillips' president and CEO.

PETER CELLA: The single biggest constraint is the shortage of skilled labor. We need welders, we need pipefitters, we need riggers, electricians, to help construct all these assets that have been announced by my company and others.

SCHNEIDER: The shortage of skilled workers is slowing the construction of everything from factories to office buildings - and driving up costs in the process. The housing crash and the Great Recession that followed cost 1.3 million such workers their jobs, fewer than half a million have returned. Ken Simonson is chief economist for the Associated General Contractors of America.

KEN SIMONSON: It's really getting tough for many contractors to find experienced workers, because so many of the ones who had been laid off have now moved on to other industries or have retired.

SCHNEIDER: One of the main industries that those workers flocked to in Texas was the oil and gas sector. Building contractors are having a tough time luring them back.

(SOUNDBITE OF CONSTRUCTION)

SCHNEIDER: As a long-term solution, companies are investing in vocational training programs at secondary schools and community colleges. They're also collaborating with unions, who are looking to build up their ranks. Don Booth is a welder/pipefitter, and a third-generation member of Houston's Pipefitters Local Union 211. He's also an instructor

at the local's apprentice school.

DON BOOTH: There's a lot of people, and especially these young people, that want to do things with their hands. They love to work outdoors, and they're not cut out for sitting in a classroom going through college. So this trade is really good for them. They can come out, learn a trade, make good benefits, good money, and it's a good career.

(SOUNDBITE OF CROWD CHATTER)

SCHNEIDER: Builders are also pressing Congress on immigration reform. Immigrants from Mexico and elsewhere in Latin America were a major source of construction labor before the housing crash. Many went home when the work dried up and have been unwilling or unable to return.

Republican Congressman Ted Poe's district stretches across much of Harris County, Texas. Poe says business has a legitimate problem and that allowing in more immigrant workers, on a temporary basis, should be part of the solution. But he says tougher enforcement of immigration laws must come first.

REPRESENTATIVE TED POE: You have to have border security before we can really accomplish anything in the immigration issue. Right now the border is not secure as it could be. That has to be



done before we move down the road on specific problems in the area of immigration.

SCHNEIDER: A survey of Texas manufacturers just released by the Federal Reserve Bank of Dallas reveals new construction is putting strong upward pressure on wages and benefits. Companies are finding they have little choice but to offer higher pay and retention bonuses in order to attract and keep workers. If they don't, those workers are likely to ditch them for their competitors. In some cases, it's as easy as walking across the street.

For NPR News, I'm Andrew Schneider in Houston.

Source: © 2014 NPR

California Sub-Bid Request Ads

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN MENDOCINO COUNTY NEAR LAYTONVILLE FROM LONG VALLEY CREEK BRIDGE TO RAMSEY ROAD AND FROM 4.1 MILES NORTH OF HUNTSMAN WAY TO 0.2 MILE NORTH OF BELL SPRINGS ROAD,
Contract No. 01-4154U4,

Federal Aid Project ACNHP-Q101(259)E

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: NOVEMBER 5, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, ADJUST IRON, CONSTRUCTION AREA SIGN, EROSION CONTROL, FABRIC, GUARDRAIL, ROADSIDE SIGNS, RUMBLE STRIP, BONDED WEARING COURSE, STRIPING, SWPPP PLAN, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
 Website: www.desilvagates.com

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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

Construction on State Highway in Mendocino County Near Hopland from Hopland Overhead Bridge to Feliz Creek Bridge and from 0.1 Mile North of First Street to Robinson Creek Bridge,
Contract No. 01-362914,

Federal Aid Project ACNHP-Q101(256)E

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: NOVEMBER 6, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Asbestos Compliance Plan, Construction Area Sign, Cold Plane Asphalt Concrete Pavement, Crack Sealing, Lead Compliance Plan, Rumble Strip, Striping, Rubberized Hot Mix Asphalt-Open Graded (Bonded Wearing Course), Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Shoulder Backing Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
 Website: www.desilvagates.com

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C. Overaa & Co - General Building Contractor
 200 Parr Blvd., Richmond, CA 94801
 510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers for the following Project:

ISLAIS CREEK PHASE II - MAINTENANCE AND OPERATIONS BUILDING

Located in San Francisco, CA

Bid Date: December 1, 2014 before 3:00 PM

Estimator: Bryan Dissman

Project Description: This generally consists of the construction of a new maintenance and operations building which will supplement the existing fuel/wash and annex buildings previously constructed.

Work to be performed under the project includes, but not limited to, the following: Selective demolition, Utility work in both the public and private right of way including fire water, domestic water, fire hydrants, storm and sanitary sewer, electrical and communication work, manholes, utility boxes, gas service, etc., excavation, dewatering, shoring, site-work, Building construction including piles, pile caps, framing, exterior siding, roofing, elevators, windows, interior partitions, insulation, fireproofing, interior finishes, doors, cabinetry, painting, interior furnishings, etc. Mechanical, electrical, plumbing, telecom, communication, fire alarm, fire protection systems, system integration, solar panel system, access control, security systems, etc. fluid systems, vehicle maintenance equipment including lifts, hoists and cranes, manhole lids, construction surveying, and special inspection & testing. Complete project details are located in the drawing and specifications.

20% Small Business Enterprise participation goal has been established. In addition, Contractor is required to set-aside 100% of painting work on this contract for certified SBE firm(s).

Trade Participation Goals: Minority - 25.6%, Female - 6.9%

Project Duration: 685 Days

The estimated cost for this work is \$51.2 million

A pre-bid conference will be held at 1 South Van Ness, Third Floor, Civic Center Conference room, San Francisco, California, at 1:30 P.M., November 6, 2014 and a pre-bid site visit will be conducted starting at 1301 Cesar Chavez St at 3:30P.M. on November 6, 2014.

Project Location: The project site is bounded on the north by Cesar Chavez Boulevard (formerly Army Street), the Islais Creek channel to the south, Indiana Street to the east, and Interstate 280 to the west, in the City of San Francisco.

Plans and specifications may be procured from the SFMTA on the 3rd Floor, One South Van Ness Ave., San Francisco, California 94103. Bid documents may also be obtained by mailing a request to Mr. Joon Park at the aforementioned address, faxing a request to (415) 701-4300, by calling (415) 701- 4742, or e-mailing joon.park@sfmta.com. Documents are also available for viewing in our plan room at 200 Parr Blvd., Richmond, CA, and at our iSQFT site, login is required. Contact jasonc@overaa.com for iSQFT access. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

For Construction on State Highway In San Bernardino County From Los Angeles County Line to 38/10 Separation District 08

Location: 08-SBd-10-0.0/30.9

Contract No. 08-0Q7604

Bid Date: 11-06-2014 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706
 Phone: (626) 960-9502 Fax: (626) 960-3887
Contact: George Chumo

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

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S.F. Giants' victory parade

Continued from page 1

The celebration got ugly at points. San Francisco police reported several people were arrested as celebrants set bonfires and rampaged through the Mission District, the South of Market area and the streets surrounding AT&T Park. Two people were treated for gunshot wounds that weren't life threatening. Another person was stabbed and treated for serious injuries.

Other celebrants simply enjoyed the dramatic victory. The Giants became the first team since 1979 to win a Game 7 at an opponents' ballpark. They're also the first team since 1975 to lose Game 6 on the road and then come back to win Game 7.

Giants' pitcher Madison Bumgarner was named the Series' Most Valuable Player after shutting out the Royals over the final five innings of Wednesday night's contest. Bumgarner also won the first and fifth games of the Series.

Source: <http://www.bizjournals.com>

Mercy Housing

Continued from page 2

participated in the development, financing or operation of more than 45,000 homes. Mercy Housing serves families, veterans, seniors and people with special needs (formerly homeless, people with HIV/AIDS and the developmentally disabled). For more information about Mercy Housing, please visit mercyhousing.org.

About Enterprise Community

Enterprise works with partners nationwide to build opportunity. We create and advocate for affordable homes in thriving communities linked to jobs, good schools, health care and transportation. We lend funds, finance development and manage and build affordable housing, while shaping new strategies, solutions and policy. For more than 30 years, Enterprise has created 320,000 homes, invested nearly \$16 billion and touched millions of lives. Join us at www.EnterpriseCommunity.com or www.EnterpriseCommunity.org.

Source: <http://mercyhousingblog.org>

SMALL BUSINESS EXCHANGE

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Replacement of Embarcadero Bridge Over Lake Merritt Channel Project
City of Oakland, City Project No. G121810 RE-BID
Bid Date: November 6th, 2014 at 2:00 pm**

C. C. Myers, Inc. is bidding on the above referenced City of Oakland project. We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7.70% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Water Pollution Control, Construction Surveys and Staking, Temporary Erosion Control, Temporary Construction Entrance/Exit, Construction Area Signs, Traffic Control, Bikeway and Pedestrian Detour, Abandon Pipeline, Remove MBGR, Remove Pipe, Remove Inlet, Relocate Roadside Sign, Obliterate Surfacing, Cold Plane Asphalt Concrete Pavement, Bridge Removal, Prep Concrete Bridge Deck, Remove Concrete Curb and Gutter, Remove Concrete Sidewalk, Remove Rock Slope Protection, Clear & Grub, Imported Borrow, Roadway Excavation, Structure Excavation, Structure Backfill, Aggregate Base, Hot Mix Asphalt, Hot Mix Asphalt Overlay, Test Borings, Furnish Piling, Drive Pile, CIDH, Permanent Steel Casing, Prestressing CIP Concrete, Structural Concrete, Furnish Precast Prestressed Concrete Slab, Concrete Closure Walls, Joint Seal, Furnish Polyester Concrete Overlay, Anti-Graffiti Protective Coating, Rebar, Roadside Sign, Reinforced Concrete Pipe, Welded Steel Pipe, Drainage Inlet, Manhole, Headwall, Duckbill Check Valve, Rock Slope Protection, Concrete Curb & Gutter, Concrete Sidewalk, Concrete Curb Ramp, Concrete Driveway, Concrete Steps, Misc. Metal, Bridge Deck Drainage System, Metal Pedestrian Railing, Metal Bicycle Railing, Bridge Rail, Pavement Striping, Thermoplastic Pavement Marking, Lighting System, Restroom Building, Landscaping, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the City of Oakland website <http://www2.oaklandnet.com/Government/o/CP/s/ContractingPurchasingOpportunities/index.htm>. The Plans and Specifications can also be viewed on the C.C. Myers, Inc. Sharepoint site, please contact C.C. Myers, Inc. for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 33 Jacalitos Creek Bridge near Coalinga Project
Fresno County, Caltrans Project No.06-432604, Bid Date: November 6, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (10% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Channelizers, Portable Changeable Message Signs, K-Rail, SWPPP, Temp Fiber Roll, Temporary Construction Entrance, Street Sweeping, Temporary Concrete Washout, Water Quality Monitoring, Temporary Fence, Remove Yellow Thermoplastic Traffic Stripe, Treated Wood Waste, Remove Fence, Remove Sheet Pile Wall, Remove Guardrail, Remove Pavement Marker, Remove Downdrain, Adjust Utility Cover to Grade, Cold Plane Asphalt Concrete Pavement, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Rolled Erosion Control Project, Hydromulch, Fiber Rolls, Hydroseed, Compost, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Furnish 24" Cast-In-Steel-Shell Concrete, Prestressing Cast-in-Place Concrete, Structural Concrete, Joint Seal, Rebar, Rock Slope Protection, Fence, Object Marker, Special Marker, Midwest Guardrail System, Vegetation Control Transition Railing, Concrete Barrier, Roadside Weather Information System, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**SR 91, 405 - Var Seismic Retrofit Project
Orange County, Caltrans Project No. 12-0M7204, Bid Date: November 6th, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary K-Rail, Temporary Crash Cushion, Temporary Traffic Screen, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Treated Wood Waster, Remove Guardrail, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Asphalt Concrete Dike, Remove Inlet, Relocate Roadside Sign, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Jointed Plain Concrete Pavement, Seal Isolation Joint, CIDH, Structure Concrete, Minor Concrete, Drill and Bond Dowel Rebar, Asphalt Membrane Waterproofing, Install Stud Connector, Composite Column Casing, Reinforced Concrete Pipe, Slope Paving, Misc. Iron and Steel, Guard Railing Delineator, Object Marker, Vegetation Control, Concrete Barrier, Transition Railing, End Anchor Assembly, Concrete Barrier, Thermoplastic Traffic Stripe, Thermoplastic Pavement Marking, Maintaining Existing Traffic Management System Elements During Construction, Electric Service, Modify Lighting, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

Clark Pacific Awarded Two San Diego Projects Worth More Than \$600 Million

By Greg Aragon

West Sacramento-based Clark Pacific announced October 17 that it has been awarded two major construction projects in San Diego. The company will furnish precast architectural cladding with pre-glazed panels for the new county courthouse; and precast architectural cladding and stairs for San Diego airport's new parking and rent-a-car facility.

The \$300 million, design-build courthouse project, will replace an existing 48-year-old building. The job will consolidate currently separated departments such as criminal trial, family and civic courts into one 22-story building, with 71 courtrooms. The project is proposed to fill a 200-ft-by-300-ft city block.

Redwood City, CA -based Rudolph & Sletten is the lead contractor for the courthouse and the Los Angeles office of Skidmore, Owings & Merrill LLP (SOM) is the designer. The Administrative Office of the Courts is serving as project owner. The 704,000 sq-ft project is estimated to complete in early 2017.

Clark's contract is for limestone-faced, pre-fabricated architectural precast concrete elements for the project, including walls, pre-glazed window panels, and fully-wrapped column covers. The massive new project will occupy a full city block, and will include the transformation of a brown-field lot into a new public park. All precast components will be manufactured in Clark Pacific's Fontana, CA facility.

The new complex will boast a three-story lobby atrium that will connect via a pedestrian bridge to the city's Hall of Justice.

Don Clark, president of business development for Clark Pacific, said in press release that the architectural precast cladding is "an excellent choice



Clark Pacific will keep its engineers busy with high-profile construction projects in San Diego, including this new central courthouse.

to provide a durable, modern and beautiful structure that will meet the court's needs."

The courthouse will be the largest project funded through Senate Bill 1407, which finances new and renovated court facilities using court user-fees rather than the state's general fund.

The second San Diego project for Clark is a \$316 million parking and rental car facility for

Continued on page 9

With SBE you can:

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SKANSKA

WIDEN ROADWAY ROUTE 138 & 18
Caltrans Contract No.: 07-2656U4
District 07 on Route 138

DBE Goal: 7%

Location: San Bernardino County, CA
Bid Date: November 6, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Site Mgmt• Roadway Excavation• Develop Water Supply• Signage• Striping• Traffic Control Sys. SWPPP Implementation• Landscape & Irrigation• Clear & Grub• Fiber Rolls• Class III Agg. Base• Hot Mix Asphalt• Place Hot Mix Asphalt Dike• Temp. & Perm. Channelizer• Erosion Control• Hydraulic Mulch• Minor Concrete• Guard Rail• Rumble Strip• Trucking• Water Truck• Fuel• Street Sweeper• Tortoise Fence• Single Sheet Aluminum Sign• Construction Area Signs• Roadside Signs• Cold Plane AC• AC Dike• Pavement Marker• Crack Treatment• Lead Compliance Plan• Type III Barricade• Temp. Pavement Marking• Railing• Terminal Sys.

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella & \$1M Workers Comp. Endorsements & waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance & fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph.: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Joe Sidor • Email: bids.socal@skanska.com

SKANSKA

Western Riverside County Regional Wastewater Authority
14 mgd Expansion Project W230
Encouraged DBE/MBE/WBE/HUB/SBRA/LSAF Certified Firm Participation

Bid Date: November 12, 2014 – 2:00 PM

Questions on bid documents due NLT October 31, 2014

EPA Forms 6100-3 & 6100-4 & Certified Data Sheet (listing mfg's) Must be included with your bid.

EPA Forms can be found in Vol. I, Part 2, Appendix 2

Certified Data Sheet can be found in Vol. I, Part 1, pgs. 39-43 / Bid Forms pgs. 10-12

Please submit Forms & Scope sheets 3 days prior to bid to allow for proper evaluation

Please see General Conditions Articles 52-58 for Required Insurance Minimums

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors as well as certified companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specifications are available for view at our main office in Riverside or on the WMWD website: <http://www.wmwd.com/bids.aspx?bidID=68>

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:

Scheduling srvc; Hazardous material removal; Quality control; Surveying; Potholing; PreCon video; Storm water runoff control program; Temp. bypass pumping; Trucking; Demo; Concrete formwork & accessories; Concrete shoring; Reinforcing steel; Concrete pumping; Concrete ready mix; Crack injection; FRP strengthening; Masonry; Modular concrete wall; Steel fabrication, erection, decking; Misc. metal; Carpentry & sheathing; Fiberglass reinforced plastic; Insulation; Roofing & flashing; Joint sealants; Doors & hatches; Windows & glazing; Metal framing & gyp. board; Coatings – protective & architectural; Fire extinguishers; Cathodic protection; Truck scale; Pre-engineered metal bldg; Greenhouse; Monorail; Mechanical process equipment; Pipe, valves, chemical storage tanks, pumps, air compressor; HVAC; Fiberglass ducts; Louvers; Plumbing; Electrical; Generator; Clear & grub; Earthwork; Aggregates; Dewatering; Shoring; Paving – asphalt & concrete; Site concrete; Fencing; Natural gas distribution; Precast concrete; Slide & sluice gates; Stop logs; Fiberglass baffles; Instrumentation

Subcontracting Requirements: Subcontractor must provide insurance coverage as required by the Prime contract, or Skanska minimum - whichever is greatest. **Please take note of Insurance flow down requirements as stated in GC's, Articles 52-58.** Endorsements & waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will reimburse bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance & fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Mike Randall • Email: bids.socal@skanska.com

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

EDEN RESERVOIR REPLACEMENT AND ROUND HILL RESERVOIR REHABILITATION – SPECIFICATION - 2081

Owner: EAST BAY MUNICIPAL UTILITY DISTRICT
375 11TH Street, Oakland

BID DATE: November 12, 2014 @ 1:30 P.M.

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

SURVEY, ELECTRICAL, UNDERGROUND / MECHANICAL UTILITIES, HYDROSEEDING, FENCE, ABATEMENT – ASBESTOS & LEAD, CONCRETE, PAINTING & COATING

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or download <https://www.dropbox.com/sh/hjed7qmcod79t9y/AABNPcBDgS80qRmYE5myU52a?n=92774771> or may be reviewed and downloaded from the following site; <https://portal.ebmud.com/cbo/specifications/default.aspx> PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334.

Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Keith Donahue

EMAIL: kdonahue@pacificstates.net

An Equal Opportunity Employer

**RE-BID Replacement of Embarcadero Bridge
 Over Lake Merritt Channel
 City/Location: Oakland
 County: Alameda
 Owner: City of Oakland**

Bid Date: Thursday 11/6/2014 at 2:00 PM.

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Water pollution control, Swppp plan, Small business utilization reporting, Construction survey, Temporary erosion control, Construction area signs, Traffic control, Set up remove detours, Temp chain link fence, Cold plane asphalt pavement, Clearing & grubbing, Imported borrow (light weight fill), Roadway excavation, Class 2 AB, Hot mix asphalt, Cast in place retaining walls, Furnish piling (Class 200), Cast in drilled hole piling 120", Prestressing cip concrete, Furnish/erect precast prestressed concrete slab (Type SII), Joint seal, Polyester concrete overlay, Anti-graffiti coating, Rebar, Roadside signs, Remove existing underground drainage, Reinforced concrete pipe, Underground drainage, Adjust existing utilities, Rock slope protection, Bridge removal, Remove existing flatwork, Flatwork (c&g, sw, drv way, etc), Misc metal & bridge deck drainage system, Bike railing, Striping & marking, Electrical, Landscape & irrigation, Restroom building, Furnish ready mix, Trucking hourly, Temporary construction trestle, Cofferdams, Dewatering, Concrete supplies, Concrete Pumping and Structural Concrete Cast In Place.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages.

Note: This job has an Owner Controlled Insurance Program (OCIP) Component.

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596

Phone: 925-932-7900 • Fax: 925-279-2269

An Equal Opportunity Employer

Workforce Development



Mayor Lee's 17-Point Jobs Plan

1. Attract & Grow the Jobs of the Future

Attract and retain a record number of jobs to San Francisco's new "Innovation Corridor" from South of Market through Mission Bay and a redeveloped Pier 70 to Hunters Point.

2. Launch the Job Squad

Expand the City's efforts to help small businesses start and thrive. Mayor Lee will establish a new Job Squad of expert City staff to get out of City Hall and offer direct assistance, cut red tape and navigate City Government and services. Local businesses will get the help they need to create jobs.

3. Reform the Payroll Tax

Comprehensive payroll tax reform is needed, and Mayor Lee will bring together small and large businesses and work with the Board of Supervisors. The goal is to develop a fair business tax structure that rewards job creation and creates sustainable revenue for vital City services.

4. Require a Jobs Impact Review for All New Legislation

Any new legislation that the impartial City Economist says would destroy jobs should have a special Jobs Impact Review hearing at the Board of Supervisors to engage affected business owners and employees and evaluate impacts and alternatives.

5. Hire San Franciscans

Aggressively implement the Local Hire Ordinance to ensure that City-funded projects hire San Franciscans and employ local contractors.

6. Establish a New Economy Apprenticeship Program & Mid-Career Academy

Build a stronger bridge between the growing number of new economy companies creating jobs and students exiting the City's high schools and local colleges. Mayor Lee will work with local companies and the SFUSD, SFSU, UCSF and City College to create more apprenticeship programs and opportunities for students.

7. Revive Local Manufacturing: "Made in San Francisco"

Foster a rebirth in local, artisan manufacturing is occurring in San Francisco with help from the SFMade initiative. Companies like Health Ceramics, Rickshaw Bags, and Recchiui Chocolates are creating hundreds of new local and artisan manufacturing jobs for workers of every skill level and reviving pride in high quality, locally made goods and products. And San Francisco is supporting these local companies through City contracting priorities and partnerships with major events like the America's Cup in 2013.

8. Invest in Infrastructure Jobs

San Francisco will invest nearly \$9 billion in improving City infrastructure through the Ten-Year Capital Plan and create tens of thousands of jobs. San Francisco will repair roads and fix potholes, seismically repair firehouses, police stations, health clinics, water and sewer lines, and continue rebuilding and renovating parks and playgrounds, all without raising property tax rates.

9. Reliable Public Transit & Transportation

A public transit system that is reliable and affordable is critical to attracting new jobs and making San Francisco a great place in which to live and work. Mayor Lee will partner with the SFMTA to boost Muni's on-time performance.

10. Invest in Neighborhoods Initiative

Launch a new Invest in Neighborhoods initiative to prioritize directing City resources and assistance to San Francisco's neighborhood commercial corridors. Provide customized support to merchant associations and Community Benefit Districts to improve the unique commercial corridors that span the City.

11. Small Business New Jobs Investment Fund

Invest \$5 million next year into the Small Business Revolving Loan Fund to help new small businesses create jobs and existing small businesses expand.

■ Continued on page 11

New Employment Credit - Quick Facts

The New Employment Credit (NEC) is a California income tax credit available to employers for taxable years beginning on or after January 1, 2014, and before January 1, 2021. To obtain a credit a qualified taxpayer must hire a qualified full-time employee on or after January 1, 2014, and pay qualified wages attributable to work performed by the qualified full-time employee in a Designated Geographic Area (DGA), and receive a Tentative Credit Reservation (TCR) from the Franchise Tax Board (within 30 days of complying with the EDD new hire reporting requirement) for that qualified full-time employee. In addition, a qualified taxpayer must annually certify each qualified employee. The credit is based on 35% of qualified wages or wages between 150% (or \$10 for a Pilot Area) and 350% of minimum wage. In order to generate an allowable credit, the qualified taxpayer must have a net increase in its total number of full-time employees working in California, when compared to its base year both based on annual full-time equivalents.

Note: This fact sheet contains only general information and does not contain all the NEC requirements. You can also see R&TC 17053.73 / 23626 for the statute and all requirements.

Employer Requirements

A qualified taxpayer:

- Is an employer engaged in a trade or business within a designated within a DGA.
- Is not engaged in any excluded businesses which are temporary help services or retail trades, and those primarily in food services, alcoholic beverage places, theater companies and dinner theater or casinos and casino hotels unless it is considered a small business.
- Is not engaged in a sexually-oriented business.
- Hires an individual that is a qualified full-time employee that works at least an average of 35 hours per week and meets all of the following:
 - Is hired on or after January 1, 2014.
 - Performs at least 50% of his/her services for the employer in the DGA.
 - Receives starting wages that exceed 150% of the State minimum wage.
 - Is paid hourly wages for an average of at least 35 hours per week, or is salaried, and paid for full-time employment.

- Meets one of five conditions upon commencement of employment (see below).

Employee Conditions

At the time of hire an individual meets any of the following conditions:

- Unemployed for 6 months or more, not having completed a degree or course of study.
 - Unemployed means: not receiving wages, not self-employed, and not a full-time student.
- Unemployed for 6 months or more, and completed a degree or course of study more than 12 months prior to hire.
 - Unemployed means: not receiving wages, not self-employed, and not a full-time student.
- Veteran, separated from the armed forces within 12 months.
- Recipient of the federal Earned Income Credit in the previous taxable year.
- Ex-offender convicted of a felony.
- Current recipient of CalWORKS or county general assistance.

San Francisco Facts and Figures

SAN FRANCISCO'S POPULATION: 744,041

By Age

| | |
|--------------------|-------|
| Under 20 years old | 16.6% |
| 20-34 years old | 23% |
| 35-54 years old | 34.8% |
| 55 and older | 25.6% |

By Race/Ethnicity

| | |
|------------------------|-------|
| Caucasian | 43.4% |
| African-American | 7.2% |
| Asian/Pacific Islander | 32.6% |
| Hispanic/Latino | 13.7% |
| Other | 0.5% |
| Two or more races | 2.6% |

■ Continued on page 13

Technology Inclusion



Reverend Jesse Jackson and Rainbow PUSH Coalition Expose Lack of Diversity on the Corporate Boards of Technology Companies



The Rainbow PUSH Coalition survey shows that there are just 3 Blacks and 1 Hispanic among the 189 total board members of the 20 technology companies surveyed.

Eleven of the companies have no people of color on their boards, including Facebook, Twitter, Yahoo, eBay, Google among others.

Just three companies – Microsoft, Oracle, and Salesforce have a Black or Latino on their Board.

There are just 36 women among the 189 total board members of the 20 companies surveyed.

This data reveals a bold and audacious pattern of exclusion.

“Rainbow PUSH has successfully PUSHed the technology to reveal their workforce diversity and inclusion data – the data documents the virtual exclusion of Blacks and Latinos from the industry in both tech and non-tech jobs. This dearth of diversity is replicated on the corporate boards of directors. It’s time for a change. Technology companies must transform themselves – from the corporate boards to the workforce – to mirror the communities and customers it relies upon for its growth and success.”

Reverend Jackson will continue to PUSH for diversity in Silicon Valley and the technology industry at speaking engagements at

Platform in Atlanta, before the New York Venture Capital Association and at a USA Today forum at Stanford November 6. Rainbow PUSH is organizing a “next steps” workshop on December 10 in Silicon Valley to continue its push for reach, measurable and concrete change in the tech industry.

“Diversifying the technology industry – from corporate boardrooms to the workforce – is this era’s civil rights challenge. While we engaged companies to move from resistance to release and usher in a new climate of transparency, more must be done: companies must set concrete, measurable goals, targets and timetables to expand minority participation on their boards, in their c-suites, and workforce. They must expand to engage minority professional and financial services firms, advertising and marketing agencies in their business development.

In short, companies need a 21st century diversity and inclusion strategy to change the face of technology. Rainbow PUSH stands ready to partner and produce the talent needed to usher in a new era of change in the tech industry.

Source: Rainbow PUSH Coalition

Why We Need More Minority Tech-Entrepreneurs

By Rebecca O. Bagley

Innovative research, commercialization and tech-entrepreneurship are cornerstones of the 21st century, U.S. economy. Yet, a large portion of Americans are disconnected from these economic building blocks. If we want to sustain our global economic competitiveness, we have to fix that.

African Americans and Latinos in particular face obstacles that hinder their economic aspirations. Many lack exposure and connections to dynamic innovation ecosystems, access to startup capital and other higher-growth business development resources. As a result, only four percent of businesses in technology-based growth industries are minority-owned, according to a 2012 Policy-Bridge report.

Growing innovation economy inclusion, especially in our cities and metros, is a great way to address critical public priorities. A recent report by the Fund For Our Economic Future highlighted that metros with some of the strongest job growth between 1990 and 2011 were more likely to exhibit high poverty, crime and income inequality. In other words, recent growth has left many disadvantaged citizens behind. Improving the performance of African Americans and Latinos in the

innovation economy can positively impact those conditions, while increasing economic competitiveness.

I just returned from a summit at Stanford University, where leaders from historically black colleges and universities (HBCUs), Silicon Valley professionals, multinational corporations and the White House, among others, discussed how we can create and connect more talent to new opportunities. I was really excited about the opportunities that could be created by connecting HBCUs with existing innovation ecosystems around the country. There was also more clarity around challenges, such as access to capital and increased STEM pipeline.

HBCUs represent about three percent of colleges in the U.S., but enroll 12 percent of all African American college students and produce 23 percent of all African American college graduates. Remarkably, this small group of colleges confers 40 percent of all STEM degrees and 60 percent of all engineering degrees earned by black students.

The outsized STEM productivity of HBCUs is especially promising for the nation because seven of the 10 fastest-growing occupations over the next 10 years are in STEM fields, according to the Department of Labor. The Department of Com-



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Photo by: Buck Ennis

5 Ways To Prepare for Small Business Saturday



Small Business Saturday BIG THINGS HAPPEN WHEN CUSTOMERS SHOP SMALL.

By Caron Beesley

November 29th is Small Business Saturday! That's right, the day after Black Friday and before Cyber Monday is your chance to make a lasting impact in your community by encouraging shoppers to shop local.

But just how big an impact does the day have? According to research by American Express and the National Federation of Independent Business, consumers who were aware of Small Business Saturday in 2013 spent \$5.7 billion with independent merchants (a four percent increase over the previous year).

It also gained attention at the highest levels. President Obama championed the day and 41 state governors issued proclamations in support of the campaign.

Small Business Saturday is fast becoming a holiday tradition, and it's an especially powerful opportunity for brick-and-mortar retailers to boost holiday sales. Here are five steps you can take to make November 29th a big day for your small business.

Incorporate Small Business Saturday into Your Bigger Holiday Marketing Campaign

Make a point of including Small Business Saturday in your plans for the season. Think of your goals and how the day can help you. It could be

as straightforward as using the day to increase awareness of your business or grow your email list by encouraging folks who stop by your store to sign up for special offers and news.

Your goals will help drive your tactics, so spend some time scoping these out.

Create a Special Offer

This is a great day to rally your customers and attract new ones by enticing them with special offers like a one-day, time-bound coupon or a free sample. Whatever you do, go above and beyond to make your customers feel special and

give them a compelling reason to keep coming back through the holidays and beyond. If you do business online, make sure your offer can be redeemed via e-commerce as well.

Market Your Business with Free "Shop Small" Resources

American Express, who founded Small Business Saturday in 2010, offers a number of free marketing materials to help your ride the wave of participation and promote your involvement. These can be easily customized for your own business and include printable signage, free online ads, sample email templates and social posts and Shop Small logos. If you're an American Express merchant, then you can also use the Shop Small map to make it easy for people to discover and locate your business.

Rally Your Neighborhood

Could your business become a neighborhood champion of Small Business Saturday? Why not host a pancake breakfast kick-off with your business neighbors? Or get your community out for a fun run in support of shopping small.

To help you promote your event, take advantage of the Small Business Saturday Event Kit that includes welcome mats, shopping bags and more! You can also explore ideas for events here.

Learn from Businesses That Previously Took Part

Need some inspiration? Read the stories of businesses who used Shop Small® marketing materials to support their participation last year.

For example, Little Man Ice, a Denver-based ice cream shop, boosted its sales by working with other businesses in their neighborhood to market the day on social media and display personalized signage in their window. They also let neighbors know their location by putting it on the Shop Small map.

Children's fashion boutique, Phippen Lane, achieved a 20 percent increase in sales that day by organizing an event to attract customers on the day and promoting it using Shop Small email templates and social posts.

Resources

Check out SBA's Small Business Saturday site - <http://www.sba.gov/smallbusinessaturday> for more information and resources.

Source: U.S. SBA

Why We Need More Minority Tech-Entrepreneurs

Continued from page 8

merce reports that STEM occupations have grown eight percent from 2000 to 2010 and are expected to grow twice as fast in the next 10 years. Sixteen of the 25 highest-paying jobs in 2010 required STEM preparation and STEM workers earn 26 percent more than their non-STEM peers.

"HBCUs have a prime opportunity to become leaders in the innovation economy in terms of producing engineers and scientists with entrepreneurial mindsets that not only work for hi-tech companies, but are the creators of technology and founders of hi-tech startups," Dr. Jarvis Sulcer, executive director of the Level Playing Field Institute and alumnus of historically black Southern University, says. "The HBCU Innovation Summit has the potential to serve as the catalyst."

The Level Playing Field Institute is committed to eliminating the barriers faced by underrepresented people of color in science, technology, engineering and math and fostering their untapped talent for the advancement of our country. It operates two STEM-focused education programs, conducts research on STEM equity, and recently launched a computer science initiative.

The Institute found that despite academic ability, minority high school students experienced high levels of internal and external barriers to pursuing STEM studies in higher education. These include structural barriers such as lack of access to high-quality STEM resources, facilities and teachers, as well as social and psychological barriers stemming from coping with stigma and marginalization.

In Ohio, we have taken steps to increase opportunities. NorTech's Vice President of Inclusive Competitiveness Johnathan Holifield has worked with the Ohio Academy of Science and Entrepreneurial Engagement Ohio on a grassroots program to educate high school students about entrepreneurship and career opportunities that STEM education affords.

Funded by the State of Ohio, the \$5 million program will introduce students to Ohio's growing entrepreneurial ecosystem. They will be exposed to a series of regional STEM entrepreneurship forums and online courses on the innovation economy. Students will also connect with real-world mentors and have the chance to participate in a statewide commercialization competition.

In addition to engaging and preparing African American and Latino students for STEM academic excellence, we must help them develop higher growth entrepreneurship capacity. HBCUs can play an important role in this effort. Within regional innovation ecosystems, HBCUs can be potent engines for inter/multidisciplinary, applied research, technology transfer and commercialization.

Holifield, who joined the White House Initiative on HBCUs, the U.S. Department of Commerce's Minority Business Development Agency and others to develop the concept paper, "Strengthening the Technology Transfer Capacity of HBCUs," believes these prized institutions can and must evolve to better meet the needs of the 21st century. He suggests enhancements within four key areas to increase the impact of HBCUs on the innovation economy.

Discovery Process: Discovery processes at HBCUs should be broadly defined to include scholarly work in humanities, social sciences and natural sciences.

Technology Transfer: HBCUs' technology transfer strategies should emphasize growth of basic, and particularly applied and inter/multidisciplinary, research, which can boost patents, licenses and startup companies.

Alignment: HBCUs should aspire to align current and prospective research aims with U.S. government and industry priorities.

Innovation Ecosystem: Many HBCUs can become leading facilitators of job-creating, high-growth entrepreneur and enterprise development within regional and state ecosystems.

"HBCUs' extraordinary history and promising future are challenged by their disconnection from the nation's innovation ecosystems," Holifield says. "Investing to improve the performance of HBCUs in the innovation economy – evidencing a real inclusive competitiveness leadership thrust – is a worthy national goal."

HBCUs alone cannot carry the burden of advancing minority entrepreneurship in high-growth industries. To best tap this source of American competitiveness, we need to adopt and sustain policies, strategies and practices on the regional, state and federal levels to connect the disconnected, grow our STEM pipelines and align them with 21st century workforce demands and entrepreneurship outcomes.

Source: <http://www.forbes.com>

Clark Pacific Awarded

Continued from page 5

the city's airport. This job will be delivered by the Austin/Sundt joint venture, which is comprised of Phoenix, AZ-based Sundt, and Dallas, TX-based Austin Commercial. The JV will serve as construction manager-at-risk on the job.

Damattei Wong Architecture of San Francisco is the designer and San Diego-based Simon Wong Engineering is providing engineering services.

The two million sq-ft project will house 5,000 parking stalls and will serve as a central location for 12 rental car customers, with one consolidated airport shuttle serving the new facility, which is to be located on the north side of Lindbergh Field. Project officials say the structure will dramatically reduce rental car traffic on the airport's main thoroughfare, Harbor Drive, and will relieve congestion around the airport itself.

The project will also include a customer service building, a quick-turn-around car prep facility, and a 5,000-car ready/return area. This project is the first major component of the airport's long-range plan to reduce airport traffic congestion and bring passengers closer to Interstate 5 and commuter rail lines.

Clark Pacific's contract includes the manufacturing and installation of precast architectural concrete cladding and stairways for the structure.

Source: <http://california.construction.com>

Lean In or Lean Together

Bridging Gaps to Success for Minority Women Entrepreneurs

By Karen E. Klein

Growing up as a Hispanic girl in Los Angeles, Martha de la Torre wasn't encouraged to be assertive. Her father expected her to be quiet at the dinner table. Her immigrant family circle did not include professionals who could be mentors or offer business connections to the aspiring entrepreneur.

So de la Torre, owner and chief executive of EC Hispanic Media, sought her own mentoring and training. And like many women of color who lack automatic social capital, de la Torre found people and organizations that could help. Last month the California Hispanic Chamber of Commerce named her its 2014 Latina Businesswoman of the Year. Her 26-year-old Spanish-language media conglomerate brought in more than \$20 million last year.

An array of government agencies, private entities, and nonprofit organizations try to bridge social and financial gaps with help directed specifically at minority women entrepreneurs. But finding that help often takes diligence and creativity—qualities that successful business owners tend to have.

To develop and market her laundry detergent, Safonique, Patricia Boswell tapped resources at the universities where her husband was a basketball coach in the 1990s. Boswell, who is black, taught herself about ingredients, packaging, and business finance, digging in at libraries and career centers while her children were in school.

She attended trade shows and sought buyers and senior managers willing to listen to her story. Eventually, she met an African-American Walmart Stores executive who became a mentor. "He really helped me strategize and market my business properly so I could expand. He was my first major supporter," Boswell says. "Getting into business,

you have to really know yourself and have some tenacity and patience."

Perseverance and networking also paid off for Gloria Freeman, who started Olu's Home, a company providing residential and in-home care to the disabled and elderly, after she was laid off from an insurance company 15 years ago. Once a shoestring startup, the business now has 90 employees and runs nine residential care centers in Minneapolis.

As an African-American woman, Freeman latched on to every local and regional nonprofit and government support group she could find as her business grew. "I would go to their events and become a big supporter of what they were doing," she says. She recently got a \$1.2 million loan to buy and renovate a building that she plans to open this month as an intergenerational care center, bringing together elderly clients with neighborhood children needing day care.

Part of the loan money was funneled through the Calvert Foundation, a nonprofit that raises capital from local investors to lend to small business owners—particularly women of color in poor neighborhoods. Getting help from organizations like Calvert has been critical to Freeman's success. "It means more than you can ever imagine," she says. "I'm leaving a legacy for my grandchildren and giving hope to a lot of other African-American females."

For her part, de la Torre sought opportunities to work for companies and join organizations that promoted women leaders. She took an accounting job at Arthur Young (predecessor to Ernst & Young) because it was the only large accounting firm that had a female partner in 1978.

She became involved in the National Latina Business Women Association, which gave her a



platform to speak about her company, and took a leadership course from Hispanas Organized for Political Equality. "That was incredible. They made us practice debating and speaking in front of a camera," she says. "I had been completely tongue-tied and couldn't say anything when I was put on the spot before that."

Now she mentors younger women of color coming up through the ranks at her business. She encourages them to strive for more, even if they're

already the high-achievers in their families by virtue of holding college degrees. "A lot of Latino parents are blue-collar workers or they are not working. The young people have to be shown how to survive and how to act in the business world," she says. "I want my female employees to learn more than I know myself."

Source: <http://www.businessweek.com>

Hiring Looks Good Now, But Wage Growth Lags

By Marilyn Geewax

The unemployment report released Thursday by the Labor Department offered great news for job seekers: Hiring boomed in June.

That good news helped send stock prices to record levels, with the Dow Jones industrial average crossing the 17,000 mark for the first time to close at 17,068.26, up 92.02.

Unfortunately, the jobs report also contained sobering news for people who already have jobs: All of that hiring is not translating into wage hikes. The average hourly wage was \$24.45 — just 2 percent higher in June compared with a year ago.

During the past year, consumer prices have risen 2.1 percent. So even in this much healthier economy, with its strong corporate profits and record-setting stock prices, workers are still losing buying power.

President Obama noted the problem while speaking Thursday in Washington at 1776, a tech startup incubator. First, he applauded this year's hiring surge, which has pushed the unemployment rate down to 6.1 percent from 7.5 percent

last June.

"We've seen the quickest drop in unemployment in 30 years," Obama said of that 12-month period.

But then he added: "We still have not seen as much increase in income and wages as we'd like to see."

So why aren't workers getting a bigger slice of the growing pie?

Here's how economists explain what's been happening:

When the Great Recession hit in late 2007, employers started slashing jobs, eventually sending the jobless rate to a 10-percent peak. The recovery began in mid-2009, but the climb back has been slow and precarious, making companies reluctant to hire.

And the large pool of unemployed people made it easy for companies to attract and retain workers without having to pay more. At the same time, Congress refrained from raising the federal minimum wage, which has held steady at \$7.25 an hour since July 2009.

Economist Bernard Baumohl, with The Economic Outlook Group, wrote that another factor

has been restraining wages: competition for the enormous pool of workers around the world.

"U.S. firms have never been more integrated in the global economy and have never faced more pressure to be price competitive," he said.

IHS Global Insight economist Doug Handler said that so far, U.S. employers have been able to expand their businesses without paying more. "Today's report provides no broad-based evidence that wage growth is accelerating," he concluded.

But even if they aren't paying more, companies are hiring, especially to fill jobs that can't be sent overseas. So the biggest gains are showing up in classrooms, hospitals, restaurants and warehouses. In all, employers added 288,000 jobs in June, the Labor Department said Thursday.

June's hiring surge wasn't a fluke. The country has enjoyed five straight months of job creation in excess of 200,000 — something that hasn't happened since the good-old days of the late 1990s. Since the start of the year, employers have added 1.4 million jobs.

Now the jobless rate is down to the lowest level since September 2008, and the labor force participation rate — the percentage of working-age people in the labor market — is holding steady at

62.8 percent after years of decline.

So employers are whittling down the supply of potential workers. Over the past year, the number of unemployed people has fallen by 2.3 million, down to 9.5 million.

That shrinking supply of labor may at last force employers to pay more to persuade discouraged workers to return to the job market.

Hints of what's to come are starting to appear. For example, Gap Inc., with 65,000 U.S. employees, said recently that it will raise its minimum pay in phases to \$10 an hour by next year. Ikea, the home furnishings company, said it would raise its minimum wage to \$10.76 an hour starting Jan. 1.

At the same time, many state and local governments have been taking steps to push up wages in coming years. More than 20 states have started raising wage floors in steps. Cities also are getting into the act. For example, Seattle's City Council voted unanimously last month to raise the minimum wage there to \$15 an hour in phases over seven years.

Such raises may be especially needed now that gasoline prices are rising. The U.S. Energy Infor-

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Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

REQUEST FOR QUALIFICATIONS CONSTRUCTION MANAGER / GENERAL CONTRACTOR SERVICES ESER 2010 BOND FIRE STATION 5

The Department of Public Works (DPW) announces a Request for Qualifications (RFQ) for a Construction Manager/General Contractor (CM/GC) to provide General Contracting and Construction Services for the ESER 2010 Bond Fire Station 5 Facility located 1301 Turk St, San Francisco, CA. The Fire Station 5 project will include the demolition of an existing fire station and replacement with a new two story fire station with mezzanine storage, a second story terrace, and development of an outdoor parking area and landscaping design as outlined by the approved conceptual plans. Mechanical and electrical equipment serving the building, including the emergency generator, will be located on the roof. Fuel tank and oil separator will be located underground. SFPUC Storm Water Management approved design. There is no basement included with this project.

Work shall identify and comply with all current code requirements including requirements for an Essential Facility, Accessibility and Sustainability. Scope of work will include analysis and coordination to develop a strategy and check-list to achieve USGBC LEED Gold certification for the project.

The Construction Cost for this project is estimated at \$11 Million.

Digital files of the RFQ Package may be downloaded at no cost at www.sfdpw.org/biddocs. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other proposal changes will be distributed by email to Plan Holders.

An RFQ Informational Conference will be held at **3:00 PM on November 4, 2014** at DPW 4th floor Main Conference Room, 30 Van Ness Avenue, San Francisco, CA. Written questions regarding the RFQ shall be directed to Ms. Gabriella Judd Cirelli at ESERNFS@sfdpw.org no later than November 14, 2014.

Candidates shall submit their Qualifications Package as specified in the RFQ no later than **4:00 PM on November 21, 2014** and addressed to: Department of Public Works, Project Management Division, 30 Van Ness Avenue, 4th floor, San Francisco, CA 94102, Attn: Ms. Gabriella Judd Cirelli, DPW Project Manager, Re: CM/GC - ESER 2010 BOND FIRE STATION 5. Note that late submissions will not be considered.

10/30/14
CNS-2681657#
SMALL BUSINESS EXCHANGE

Hiring Looks Good

Continued from page 10

mation Administration says that this week, the national average retail gasoline price is \$3.70 per gallon. That's 20 cents a gallon more than last year. "The stark reality remains that Americans are still not seeing much purchasing power, and unless we see a more meaningful acceleration in incomes the next few months to offset higher inflation, a slow-down in consumer spending (and thus economic activity) is inevitable," Baumohl wrote.

Source: © 2014 NPR



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

REQUEST FOR QUALIFICATIONS CONSTRUCTION MANAGEMENT SUPPORT SERVICES FOR THE SAN FRANCISCO POLICE DEPARTMENT'S TRAFFIC COMPANY & FORENSIC SERVICES DIVISION FACILITY

The City and County of San Francisco (City), Department of Public Works (DPW) announces a Request for Qualification (RFQ) seeking qualified Consultants to provide construction management support services for the Traffic Company and Forensic Services Division Project. The City will select a Construction Management Support Services Consultant Team (CMSS Consultant), consisting of a Prime Consultant and specialty Sub-consultants, to provide supplemental services to City-led project and construction management efforts. The estimated contract amount is \$4 million.

The CMSS Consultant Team will be working under the direction of DPW Project Management, and with selected consultants and City staff in the Traffic Company and Forensic Services Division Project. The CMSS Consultant will serve as an extension of city staff, providing construction management support services as requested, including, but not limited to cost estimating, scheduling, constructability review, and construction administration. The CMSS Consultant shall have requisite experience in providing services for the pre-construction, construction, project close-out, and post-construction phases of public sector building projects.

Digital files of the RFQ Package may be downloaded at no cost at www.sfdpw.org/biddocs. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other proposal changes will be distributed by email to RFQ Holders.

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

Multiple Location - Baskin Engineering and E2 Absorption Chiller Installations Project Number: 10079

Description of Work: Provide and install new absorption Chillers at Baskin Engineering and Engineering 2. Work includes demolition, mechanical and electrical.

Procedures: Bidding documents will be available at **1:00PM Tuesday, November 4, 2014** from UCSC's Online Planroom web site at www.ucscplanroom.com. Create your Username and Password under the 'Login' heading on the home page to register for a free account. Plans and specs may be downloaded at no charge.

Bidders must attend a mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk on **Friday, November 7, 2014** beginning promptly at **1:30 PM**. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Dave Ciolino at 831-502-7095.

A Pre-Proposal Conference for Proposer firms/joint ventures will be held on **November 10, 2014 at 2:00 p.m.** at the DPW Building Design and Construction Main Conference Room, 30 Van Ness Avenue, Suite 4100, San Francisco, California 94102. All requests for clarification of any ambiguities, discrepancies, inconsistencies, or questions concerning the RFQ, whether submitted before or after the pre-proposal conference, must be in writing and directed to Magdalena.Ryor@sfdpw.org no later than **4:00 p.m. on November 17, 2014**.

Rating bonuses may be applied per San Francisco Administrative Code Chapter 14B. Certified Local Business Enterprise (LBE) firms are encouraged to submit proposals. The LBE Subconsulting goal for this project is **21%** of the total value of the goods and/or services to be procured.

Proposals which fail to comply with the material requirements of S.F. Administrative Code §14B.8 and 14B.9, CMD Attachment 2 and this RFP will be deemed non-responsive and will be rejected. During the term of the contract, any failure to comply with the level of LBE subcontractor participation specified in the contract shall be deemed a material breach of contract. Subconsulting goals can only be met with CMD-certified LBEs located in San Francisco.

The Contract Monitoring Division will participate in the Pre-Proposal Conference to answer questions and will monitor the entire selection process.

Proposer shall submit their Proposal Package **no later than 4:00 p.m. on December 15, 2014** to the attention of M. Magdalena Ryor, Project Manager, **30 Van Ness Avenue, Suite 4100, San Francisco, CA 94102**.

In accordance with San Francisco Administrative Code Chapter 6, no proposal is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as (a) the Mayor or the Mayor's designee approves the contract for award and (b) the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

10/30/14
CNS-2682362#
SMALL BUSINESS EXCHANGE

Bids will be received only at:
Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz 1156
High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Friday, November 21, 2014 at 3:00 PM**.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the bid: B – General Building Contractor.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its sub-contractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$630,000.00

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, Santa Cruz
October 2014

San Francisco

Nonprofit Displacement Mitigation Program

The Northern California Community Loan Fund, Community Arts Stabilization Trust and Urban Solutions announce the availability of technical and financial assistance to address displacement impacting San Francisco nonprofits providing arts, cultural, and social services.

Applications must be received by
Friday, November 14, 2014.

For information and the online application,
please visit: www.ncclf.org/npdmitigation

Mayor Lee's 17-Point Jobs Plan

Continued from page 7

12. Expand Tourism and International Trade

Expand and modernize the Moscone Convention Center and pursue major international events like America's Cup, Schwab Cup and other new initiatives to attract international visitors.

13. Make Government More Responsive and Effective

Open up the City's small business permitting and licensing systems to the army of programmers and web designers in San Francisco who, in turn, can help make them more efficient and easier to navigate for businesses.

14. Stronger Partnerships with Public Schools

Prioritize funding for universal preschool, afterschool and summer school. Mayor Lee will also continue to support programs like Bridge to Success to lower barriers to college, and he will expand kindergarten to College savings accounts to help more families plan and save for their children's future.

15. Improve Blighted Areas

Create a mix of start-up businesses, technology firms and arts & cultural organizations via the Central Market Partnership. The mid-Market/Tenderloin area could become one of the City's most vibrant neighborhoods once again.

16. Financial Stability and Security for San Francisco

This year, Mayor Lee closed a \$380 million deficit to balance the budget and led the most open and collaborative mayoral budget process in memory. Mayor Lee put in place the first five-year financial plan and two-year budgets. He brought business and labor together to develop a real pension reform measure for the November ballot that will reduce public employee pension and health costs for the future and save up to \$1.3 billion over the next ten years. Mayor Lee will continue to work with all affected groups to fund services that protect the neediest while providing economic development opportunities to all San Franciscans.

17. Affordable and Available Housing

Mayor Lee has supported some of the largest expansions of new housing and affordable housing in decades, with new large-scale housing projects at the Hunters Point Shipyard, Treasure Island, Parkmerced and new supportive housing for seniors and veterans. Mayor Lee will steadfastly protect the rights of tenants, whether they're in large-scale projects like Parkmerced or in smaller buildings and properties.

Source: Office of the Mayor - San Francisco

California Sub-Bid Request Ads

Shimmick Construction Company, Inc. is Prime Contractor seeking quotes from certified Small Business/Very Small Business (SBE/VSBE) Subcontractors/Suppliers for the following project:

**The Port of Long Beach - Pier G Berth G232 Shore to Ship Power Outlet
Specification HD-S2494**

Bid date and time: November 11, 2014 @ 10:00am

Subcontractors/Suppliers Requested for, but not limited to, the following trades: PVC Coated Rigid Conduit & Fittings, PVC Coated Conduit & Fittings, Conduit Spacers, Medium Voltage Cable, Ground Wire & Terminators, SCE Pull Section, Shore Power Outlet, Slurry, Concrete, Asphalt, Base, K-Rail, Temporary Fence, Equipment Rental, Site Storage, Office Trailers, AC Paving, Fencing, Minor Concrete, Rebar, Testing and Sweeping.

Items of work may be broken down into economically feasible packages to encourage participation. Shimmick Construction intends to conduct itself in good faith with all firms for participation on this project.

Shimmick Construction Company, Inc.

16481 Scientific Way - Irvine, CA 92618
Phone (949) 333-1500, FAX (949) 333-1510

For additional project information or to discuss obtaining necessary equipment, supplies, and/or materials, contact Brian Presti bpresti@shimmick.com (310) 261-0556 for additional contract assistance contact Trina Clay tclay@shimmick.com or (949) 333-1517.

Contract documents are available at: Copies of Contract Documents in DVD format may be obtained at no cost at the Plans & Specifications Officer, 4th floor, Port of Long Beach, Interim Officer Building, 4801 Airport Plaza Long Beach, CA 90815 during the hours of 7:30am-4:30pm Monday-Friday. The office if closed each date from 12pm-1pm. To arrange to receive a DVD by courier at the expense of the bidder please call (562) 283-7353. Shimmick has also made plans and specifications available through our SmartBidNet program, please contact Trina Clay at tclay@shimmick.com for access to these documents or if you require additional assistance with plans, specification or requirements of the contract please.

Any bid submitted will confirm the acceptance of the terms and conditions of SCCI's Standard Long Form Subcontract, available upon request. A Subcontractor providing a proposed bid/price will be viewed as accepting SCCI's Standard Long Form Subcontract. 100% Performance and Payment bonds with a surety company acceptable to of Shimmick Construction are required of subcontractors. Shimmick Construction will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest Shimmick Construction Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions-subcontract draft copy available upon request. Subcontractor must provide insurance coverage for their work as required by the Prime contract or Shimmick minimum - whichever is greatest. Shimmick's minimum insurance requirement is: General Liability \$1M-Per Occurrence/\$2M-Agg/\$2M-Completed Operations; Excess Liability \$5M; Auto Liability \$1M; Workers Comp & Employer Liability \$1M. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick requires that Subcontractor and Supplier price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company, Inc. is An Equal Opportunity Employer

Shimmick Construction Company, Inc.
SBE/ DBE/ LBE Subcontractor/Supplier Bids Requested For:

**Transbay Transit Center
General Contractor: Webcor/ Obayashi Joint Venture
TG07.8 Expansion Joints**

**Bid Date: November 18, 2014 at 2:00 PM
Fax all quotes to 510-777-5099**

Requesting qualified SBE/ DBE/ LBE certified Subcontractor and Supplier Quotes on: **Roofing, Expansion Joints, Joint Seal - Water Stop, Misc. Iron & Steel Frame, Cover & Grate, Misc. Suppliers**

Bid Plans and Specifications that do not contain protected information may be purchased via ARC Northern California - (415) 495-8700 <http://www.e-arc.com> or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone: 510-777-5050

Subcontractors and Suppliers interested in this project may contact Cu Mai by phone at (510) 777-5005 or cmai@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

McCarthy+SOM+KHA

are seeking qualifications from interested San Francisco design and engineering firms for the **SFO Terminal One Design Build program**. Firms must be certified as Local Business Enterprises (LBEs) by the City and County of San Francisco's Contract Monitoring Division (CMD) in order to participate and MBE/WBE LBEs are encouraged to submit qualifications.

Please contact us at the following:

Email: sfomccarthy@mccarthy.com
Telephone: 415-364-1357

Website: www.sfomccarthy.com
Contact: Monica Wilson, LBE Outreach Coordinator

INVITATION TO BID - LBE SUBCONTRACTORS

Super Excavators, Inc. is currently requesting sub bids from qualified San Francisco (Local) Small & Micro-LBEs, for the
Schwerin Street Sewer System Improvement,

Contract No. WW-510R, with the SFPUC - Bidding on November 20, 2014 @ 2:00PM.

We are soliciting quotations for all trades including: Pre/Post Construction Inspections, Traffic Engineering/Control, Ground Monitoring & Noise/Vibration Control, Trucking, Open Cut Pipe Construction, Shaft Work, Jet Grouting, Sidewalk/Curb/Ramp Work, Paving, Survey/Layout, Fencing, Environmental Compliance, Structural Concrete, Aggregates, etc.

**PLEASE CONTACT JEFF WEAKLY AT (262) 252-3200 OR
PLANS@SUPEREXCAVATORS.COM TO DISCUSS SPECIFIC OPPORTUNITIES AVAILABLE.**

Complete all negotiations before November 17, 2014. Plans/Specification/Project information is available on the SFPUC's website (<http://www.sfwater.org/>) or by contacting our office at the number or email listed above. Bidders are alerted to the City's surety bond program, which assists LBE contractors in obtaining bonding and financing - call (415) 217-6578 for more information. Super Excavators is a Union Contractor, and an Equal Opportunity Employer.

PROJECT: South Chollas Landfill Operations Yard Improvement Project

Owner: City of San Diego

****THIS PROJECT HAS A 4.3% SLBE & 9% ELBE Goal****

BID DATE: Thursday, Nov. 13, 2014 - BID TIME: 2:00 pm

Please respond by 5:00 p.m., Nov. 12, 2014

We are seeking sub-bids from Qualified/Certified SLBE/ELBE subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: **Asphalt Concrete, Tack Coat, Crushed Misc. Base, Drainage Inlet, Chain Link Fence/Gate, Class 2 Base, Signs, Light poles, Landfill Gas System (headers, sub-headers, laterals, condensate lines, drilling of wells), Electrical & Lighting, Striping, fencing, Cast In Place Site Concrete, Underground Utilities, WPCP, Environmental, Clear & Grub, Demo, Earthwork, HDPE Pipe, Geotextiles, Rip Rap Slope Protection, Structural Steel.**



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through our San Diego Office or City of San Diego. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

Turner

Turner Construction Company, representing UCSF Benioff Children's Hospital, formally announces the upcoming bidding opportunity for the project listed below.

**UCSF Benioff Children's Hospital - Outpatient Clinic 2 (OPC2)
Owner: UCSF Benioff Children's Hospital**

This project is a new, 6-story, steel-frame, medical clinic, approximately 88,000gsf, with associated landscaping, site utility work and existing parking garage modifications. This project will have a Project Labor Agreement in effect.

We are seeking the following trade packages for our upcoming Bid Group #1:

08.4 Curtainwall, 14.2 Elevators, 21.0 Fire Sprinklers, 22.0 Plumbing,
23.0 Mechanical, 26.0 Electrical / Fire Alarm

Plans, Specs and Bid Documents for Bid Group #1 will be released November 10, 2014.

You are invited to attend a Pre-Bid Meeting

Date: Monday, November 17, 2014

Time: 9:00 AM - 11:00 AM

Location: CHORI Library

5700 Martin Luther King Way, Oakland, CA

Representatives from Turner will be present to answer questions regarding the bid packages, timing, schedules and certification

There is a 35% Local Firm goal for this project. We are seeking businesses located within the East Bay Green Corridor (Alameda, Albany, Berkeley, El Cerrito, Emeryville, Hayward, Oakland, Richmond and San Leandro)

Turner has a 20% SBE/MBE and WBE goal for this project.

Bidders are encouraged to seek certification for SBE, DVBE, MBE and WBE for this project.

For information on how to Pre-Qualify with Turner, please contact Sylvia Strowe ssrowe@tcco.com

Please direct questions to Shirley San Diego at 510.267.8114 or ssandiego@tcco.com

Fictitious Business Name

| FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360878-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360835-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360999-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360883-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360792-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360775-00 |
|--|--|--|---|--|--|
| <p>Fictitious Business Name(s): Alex R. Construction Address 76 Nebraska Street, San Francisco, CA 94110 Full Name of Registrant #1 Alejandro Rosillo Address of Registrant #1 76 Nebraska Street, San Francisco, CA 94110</p> <p>This business is conducted by AN INDIVIDUAL. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/30/2007</p> <p>Signed: Alejandro Rosillo</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/14/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/14/2014</p> <p><u>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</u></p> | <p>Fictitious Business Name(s): Black Ember Address 590 6th Street, Apt #205 San Francisco, CA 94103 Full Name of Registrant #1 Grace Hwang Address of Registrant #1 590 6th Street, Apt #205 San Francisco, CA 94103</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Grace Hwang</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/9/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/9/2014</p> <p><u>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</u></p> | <p>Fictitious Business Name(s): Cybus Management Address 2100 Larkin Street, San Francisco, CA 94109 Full Name of Registrant #1 Meagan McLaughlin Address of Registrant #1 123 Serres Dr., Sonoma, CA 95476</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/1/2014</p> <p>Signed: Meagan McLaughlin</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/21/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 10/21/2014</p> <p><u>10/23/14 + 10/30/14 + 11/6/14 + 11/13/14</u></p> | <p>Fictitious Business Name(s): Total App Driving Address 657 Mission #200, San Francisco, CA 94105 Full Name of Registrant #1 John Louis Sollars Address of Registrant #1 1117 Lindbergh Street, San Mateo, CA 94401</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/1/2014</p> <p>Signed: John Sollars</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/14/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 10/14/2014</p> <p><u>10/16/14 + 10/23/14 + 10/30/14 + 11/6/14</u></p> | <p>Fictitious Business Name(s): Worldmap IS Address 71 Stevenson Street #419, San Francisco, CA 94105 Full Name of Registrant #1 Worldmap International Services, LLC (CA) Address of Registrant #1 71 Stevenson Street #419, San Francisco, CA 94105</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/7/2014</p> <p>Signed: Jiawei Huang</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/7/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 10/7/2014</p> <p><u>10/23/14 + 10/30/14 + 11/6/14 + 11/13/14</u></p> | <p>Fictitious Business Name(s): Pacific Tamarack Address 679 Portola Dr., San Francisco, CA 94127 Full Name of Registrant #1 Danielle Bricker Address of Registrant #1 679 Portola Dr., San Francisco, CA 94127</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/6/2014</p> <p>Signed: Danielle Bricker</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/6/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Brian Heffern Deputy County Clerk 10/6/2014</p> <p><u>10/30/14 + 11/6/14 + 11/13/14 + 11/20/14</u></p> |

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 14-550597

PETITIONER OR ATTORNEY
Yian-meng Lee
430 15th Ave. Apt. 5, San Francisco, CA 94118

TO ALL INTERESTED PERSONS:
1. Petitioner **Yian-meng Lee** for a decree changing names as follows:

Yian-meng Lee changed to **Emma Lee Ledinh**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **Nov. 25, 2014** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk
DATED - September 18, 201

10/9/2014 + 10/16/2014 + 10/23/2014 + 10/30/2014

San Francisco Facts and Figures

Continued from page 7

SAN FRANCISCO LABOR FORCE

| | |
|--|---------|
| Resident Labor Force | 412,500 |
| In-bound Commuters to SF | 600,000 |
| Percentage with post-high school training | 85% |
| Percentage with a 4-year college degree | 51% |
| Percentage with post-graduate education | 19% |
| Percentage speaking more than one language | 46% |

TRANSPORTATION INFRASTRUCTURE

| | |
|---|------------|
| Number of airlines serving SFO | 55 |
| Number of weekly domestic departures | 3,098 |
| Number of weekly international departures | 662 |
| Annual passengers | 35,793,117 |
| Daily MUNI ridership | 672,000 |
| Daily BART ridership | 348,963 |
| Number of annual cruise passengers | 184,935 |

CONVENTION AND VISITORS

| | |
|----------------------------|------------------|
| Annual visitors | 15,800,000 |
| Spent by visitors annually | \$ 7,800,000,000 |
| Annual hotel tax revenues | \$ 210,000,000 |

Help Them Learn English

Continued from page 2

ing a single document can cost \$200 or more. And L&I is training everyone--including those who never deal directly with its customers--to use these expensive services, even as the state's budget ax is poised to lop 15 percent from the general fund.

Public funds would be better used teaching LEP immigrants basic English. And "basic" is all it would take. Washington state has long had a program to simplify government terminology and generate clear writing. In March 2005, then-Gov. Christine Gregoire issued an executive order requiring state agencies to adopt principles of "plain talk" so that all letters, applications and instructions are written in plain language, not bureaucratic jargon.

My fiancé used to teach Italian. Some of her students were senior citizens. But after a few lessons, they were armed with enough skills to ask directions in Italian and thwart the most devious Rome taxi driver from taking them on circuitous routes to their hotels. Let's show LEP immigrants who are coming here for much more than a vacation a bit more respect. Let's have more confidence in them. Don't give them an interpreter, teach them to interpret. As a Chinese proverb says: "Tell me and I forget. Teach me and I remember. Engage me and I learn."

America is an exceptional country, but we can still learn from some of our closest allies that have declared state-enforced multiculturalism a failure. As Nicolas Sarkozy put it when he was president of France, "We have been too concerned about the identity of the person who was arriving and not enough about the identity of the country that was receiving him." Germany's chancellor, Angela Merkel, said that immigrants to her country needed to do more to integrate--including learning German.

I am honored to have become a naturalized American citizen. Americans come from many cultures, but the motto that is emblematic of our dynamic spirit and has attracted masses yearning to breathe free is E pluribus unum: Out of many, one. We'll come closer to that ideal by helping immigrants integrate by learning English.

Source: <http://www.governing.com>

SBE Services

SBE RESOURCES



ACCESS TO PROSPECTING SYSTEM

SBE Nationwide Certified Businesses

ADVERTORIAL (Advertisement and "Access to Capital" Continuing Column)

- Small Business Exchange weekly adjudicated (by Superior Court of San Francisco City/County) and trade/focus newspaper (determination by State of California DGS)
- Sbeinc.com
- Native Advertising

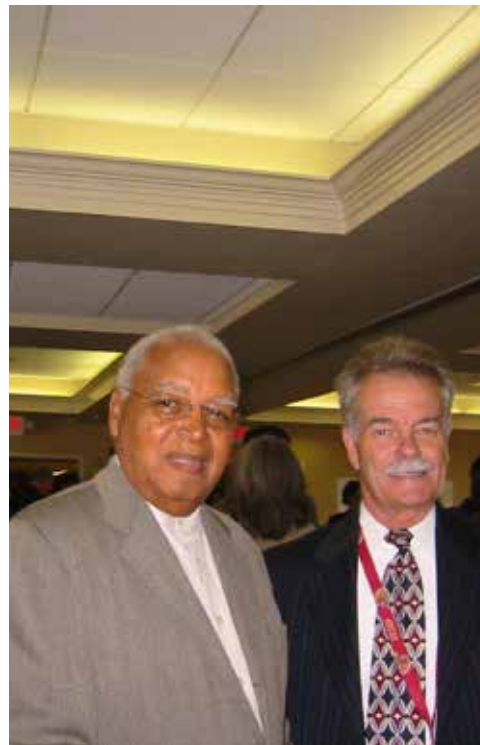
COMPREHENSIVE OUTREACH PROCESS

Introducing BOW to the LIA business communities

MEET & GREET & FINANCIAL LITERACY SUPPORT

MEET & GREET COORDINATION

- You provides criteria; SBE identifies potential attendees
- SBE develops HTML invitation, provides online registration link
- SBE identifies potential attendees
- SBE alerts by email, fax and telephone as requested
- Online Registration process, daily updates reported to you
- SBE sends confirming emails to each registrant



ADVERTORIAL

- Weekly Ad and monthly "Access to Capital" column in Small Business Exchange newspaper and website
- Banner Ad on sbeinc.com
- Native Ad on SBE-Hearst Media Network



SUMMARY

- **SBE knows that effective implementation** involves both 'high tech' and 'high touch' – our service oriented approach helps achieve larger objectives, no matter what the objective.
- **Effective use of Technology tools**, combined with **human oversight and in-depth knowledge of Regulations** creates consistent, targeted, appropriate outreach to potential client/customers.
- **Proactive documentation** provides comprehensive evidence of activities, spending, multi-tier subcontractor participation, and **adherence to Code and Regulation specifics**, if ever needed.
- **Personal contact** through **email invitations and phone calls increases response**, builds trust, and expands awareness of You efforts.
- **Publication lends credibility**, and provides valuable project and community information, leading to **greater visibility and positive good will for You**.

What Clients Say About SBE Services

"Small Business Exchange is one of the partners we use for outreach. We solicit their help to meet our goals. SBE's expertise and thorough documentation was especially helpful during the challenge process with the Disadvantaged Business Enterprise Reconsideration Panel upholding our awarded contract."

- Skanska USA Civil West
California District Inc

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."

- Xerox Corporation

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements ... The Department has been more than satisfied.

- San Francisco DPW

"I know that when a representative of SBE indirectly represents McCarthy in contacting subcontractors—it is always with professionalism."

- McCarthy Building Companies Inc

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"Thank you for a great job, very much appreciated by the team"

- Schiavone Construction

"Thanks for your quick turn around times, your familiarity with the agency, your open communication and your availability to our questions

- Brown and Caldwell

"They are very Committed to helping us meet the necessary requirements of the many different public agencies we deal with, and deliver competent, qualified bidders at the same time. SBE has some very good resources and continues to keep there databases up to date with certified DVBE, DBE, SBE, WBE etc..."

- Robert A Bothman, Inc.

For more info please call Valerie Voorhies at 415-778-6250 or email vvv@sbeinc.com

Access to Capital

SMALL & MINORITY BUSINESS

Wells Fargo Launches \$10 million Cleantech Innovation Incubator

Wells Fargo (NYSE:WFC) launched the Innovation Incubator (IN2) program, a \$10 million environmental grant for clean technology startups funded by the Wells Fargo Foundation and co-administered by the Energy Department's National Renewable Energy Laboratory (NREL) to foster the development of early stage clean technologies for commercial buildings.

The program is the first of its kind within the banking industry. Announced at the NREL Industry Growth Forum in Denver, clean technology startups will be identified and recommended by Wells Fargo's network of technical, financial and industry advisors at laboratories and research facilities across the country. The first of three rounds of selected companies will be announced in early 2015, and will receive up to \$250,000 for business development needs, research and testing support at NREL's world-class facility in Golden, Colo., along with coaching and mentorship from Wells Fargo. An independent advisory board of nearly a dozen industry leaders representing the commercial building sector, academia, community organizations, successful entrepreneurs and technical experts will select the final companies to be included in the IN2 program.

The IN2 program will source candidates from universities and regional accelerators providing a pipeline of early stage technology companies to apply. Selected technology companies will reach specific technology milestones in the NREL lab with an opportunity to deploy and field test in Wells Fargo buildings. "The IN2 platform is designed to fill a gap that exists from early stage concept to production for emerging clean technologies," said Ashley Grosh, vice president, Wells Fargo Environmental Affairs. "The program leverages Wells Fargo's geographic diversity and expertise in clean energy in commercial buildings, to provide early stage entrepreneurs an alterna-

tive pathway towards commercialization. Through our collaboration with NREL, we want to give opportunities to national labs, universities and regional accelerator programs, and entrepreneurs with great ideas for lighting, sensors and controls, space heating and cooling, windows, energy modeling, plug loads, and building envelope.

"In 2013, 40 percent of all energy used in the U.S. was consumed by commercial and residential buildings at an estimated cost of \$413 billion (source: Department of Energy). The first year of the IN2 program will focus on sustainable buildings technologies that will provide cost savings and reduce the overall negative impact of the built environment on human health and the natural environment. Qualifying technologies may include the following: energy efficiency, lighting solutions, net zero-energy, water efficiency, indoor environmental quality enhancement, waste reduction, materials efficiency, operations and maintenance optimization, datacenter facilities management. Over time, the program will expand its portfolio of selected companies and the scope of clean technology sectors.

"Due to pervasive market barriers, private sector financing is typically limited or unavailable to bring new energy innovations from early-stage laboratory research to proof-of-concept prototype and on to full commercial scale," said Richard Adams, NREL's Innovation & Entrepreneurship Center director. "This leads to market 'gaps' that prove too difficult for many early stage companies to overcome, which often ultimately results in promising technologies falling to the wayside. We are hoping to address these barriers to benefit small companies, our communities and the economy.

"The IN2 program is funded by the Wells Fargo Foundation as part of its 2020 Environmental Commitment to provide \$100 million to envi-

ronmentally-focused nonprofits and universities by 2020. Grants support innovative projects and programs led by nonprofits and universities aimed at promoting clean technology and breaking down barriers to accelerate the transition to a "greener" economy.

External channel partners list:

Clean Energy Trust | Chicago, IL

Cleantech Group | San Francisco, CA

Cleantech Open | Palo Alto, CA

Coachella Valley Economic Partnership | Palm Springs, CA

Imagine H20 | San Francisco, CA

Los Angeles Cleantech Incubator | Los Angeles, CA

MA Clean Energy Council | Boston, MA

Massachusetts Institute of Technology | Cambridge, MA

New England Clean Energy Council | Boston, MA

Portland State University | Portland, OR

Prospect Silicon Valley | San Jose, CA

Innosphere | Ft. Collins, Golden | CO

Rice University | Houston, TX

Telluride Venture Partners | Telluride, CO

University of California Davis: EE Center | Davis, CA

University of California Berkeley | Berkeley, CA

University of North Carolina | Charlotte, NC

University of Texas: Texas Venture Labs | Austin, TX

The full list of 2014 participants will be announced in February 2015 and can be found at <http://blogs.wellsfargo.com/environment/>.

About Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.6 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 8,700 locations, 12,500 ATMs, and the internet (wellsfargo.com), and has offices in 36 countries to support customers who conduct business in the global economy. With approximately 265,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 29 on Fortune's 2014 rankings of America's largest corporations. Wells Fargo's vision is to satisfy all our customers' financial needs and help them succeed financially. In 2013, the Company invested \$275.5 million in grants to 18,500 nonprofits, and team members contributed more than 1.69 million volunteer hours around the country.

A leader in reducing its own greenhouse gas emissions and operating sustainably, Wells Fargo has been recognized by the U.S. Environmental Protection Agency's Center for Corporate Climate Leadership, the Carbon Disclosure Project and the U.S. Green Building Council. Since 2005, Wells Fargo has provided more than \$28 billion in environmental finance, supporting sustainable buildings and renewable energy projects nationwide. This includes investments in more than 300 solar projects and 47 wind projects that generate enough clean renewable energy to power hundreds of thousands of American homes each year. For more information, please visit: www.wellsfargo.com/about/csr and the Wells Fargo Environmental Forum.

Source: Wells Fargo

Microloan Program

The Microloan program provides loans up to \$50,000 to help small businesses and certain not-for-profit childcare centers start up and expand. The average microloan is about \$13,000.

The U.S. Small Business Administration provides funds to specially designated intermediary lenders, which are nonprofit community-based organizations with experience in lending as well as management and technical assistance. These intermediaries administer the Microloan program for eligible borrowers.

Eligibility Requirements

Each intermediary lender has its own lending and credit requirements. Generally, intermediaries require some type of collateral as well as the personal guarantee of the business owner.

Use of Microloan Proceeds

Microloans can be used for:

- Working capital
- Inventory or supplies
- Furniture or fixtures
- Machinery or equipment

Proceeds from an SBA microloan cannot be used to pay existing debts or to purchase real estate.

Repayment Terms, Interest Rates, and Fees

Loan repayment terms vary according to several factors:

- Loan amount
- Planned use of funds
- Requirements determined by the intermediary lender
- Needs of the small business borrower

The maximum repayment term allowed for an SBA microloan is six years.

Interest rates vary, depending on the intermediary lender and costs to the intermediary from the U.S. Treasury. Generally, these rates will be between 8 and 13 percent.

Application Process

Microloans are available through certain nonprofit, community-based organizations that are experienced in lending and business management assistance. If you apply for SBA microloan financing, you may be required to fulfill training or planning requirements before your loan application is considered. This business training is designed to help you launch or expand your business.

Find a Microloan Provider

To apply for a Microloan, you must work with an SBA approved intermediary in your area. Approved intermediaries make all credit decisions on SBA microloans. For more information, you can contact your local SBA District Office or view the list of Participating Microloan Intermediary Lenders in the Attachments list below.

Ask a Question in the SBA Community

If you have questions about applying for an SBA microloan, you can post it to the SBA online community - <http://www.sba.gov/community/discuss-popular-topics/loans-grants>

Participating Microloan Intermediaries

Arcata Economic Development Corporation
100 Ericson Court, Suite 100A
Arcata, CA 95521

Microlending : Kelli Denny
Microlending : Ross Welch
Microlending : Teri Patterson
Phone: 707-822-4616 x13
Fax: 707-822-8982

Email: teri@aecd1.org
Service Area: Siskiyou, Shasta, Trinity

CDC Small Business Finance Corp.
2448 Historic Decatur Road, Suite 200

San Diego, CA 92106
Microlending : Kurt Chilcott

Microlending : Robert Villarreal
Microlending : Susan Lamping
Phone: 619-243-8652
Fax: 619-291-2654

Email: rvillarreal@cdcloans.com
Service Area: San Mateo, San Diego, Sacramento, Placer, Imperial, Riverside, San Bernardino, Los Angeles, Ventura, Alameda, Butte, El Dorado

California Coastal Rural Development Corporation
221 Main Street Suite 300
P.O. Box 479
Salinas, CA 93901

Microlending : Carole Cook
Microlending : Fred Madison
Microlending : Karl Zalazowski
Phone: 831-424-1099 x203
Fax: 831-424-1094

Email: carole.cook@calcoastal.org
Service Area: Monterey, San Benito, San Luis Obispo, Ventura, Santa Clara, Santa Cruz, Santa Barbara

Source: U.S. SBA

Shoe shine stand opens in Union Station

By Joseph Lemon

The first shoe shine stand at Union Station in decades opened Monday, as the stand's attendant Marco Ramirez and his team began working their magic earlier this morning. Among the stand's first customers were Metro Board Member and L.A. County Supervisor Mark Ridley-Thomas and Metro CEO Art Leahy.

The shoe shine stand is located at the west end of the Union Station passageway near the Famima convenience store. It will be open from 7 a.m. to 6 p.m. Monday through Friday and Saturday from 9 a.m. to 2 p.m. A shine costs six dollars. Customers will be seated in a beautiful four-seat historic replica of an early 20th century shoe shine stand while their scuffed and dull shoes are buffed, brushed, polished and rejuvenated.

The opening of the shoe shine stand is emblematic of the revitalization of Union Station as a ma-

job transit hub, and is one of a growing number of amenities for the 60,000 commuters that travel through the station each day.

Most recently, T&Y Bakery opened near the Amtrak ticketing area. The Metro Board of Directors has also approved leases for Café Crepe, two food and beverage kiosks in the East Portal, and a gastropub in the Fred Harvey Room that will be managed by downtown restaurateurs Cedd Moses and Eric Needleman.

Mr. Ramirez, a U.S. Army veteran, has shined shoes at the Los Angeles Athletic Club in downtown Los Angeles for 31 years and also manages the shoe shine stand at the U.S. Bank Building. He will run the stand in Union Station along with his colleagues Filemon Ruano, Kevin Dixon and David Trejo.

Source: <http://thesource.metro.net>



"Shoeshine" David Trejo plying his trade.

T&Y Bakery opens at Union Station!

By Kim Upton

Union Station's has a brand new attraction. T&Y Bakery opened this morning with pastry and cookies and French macarons and this amazing coconut confection that turned out to be the perfect way to calm a 3 p.m. hunger attack.

T&Y stands for Tbilisi & Yerevan (the capitol cities of Georgia and Armenia) and the bakery selections reflect that heritage. Pierogi, baclava, cannoli, breads, black and white cookies. What more could we want? Well, maybe ice cream but Ben & Jerry's is just next door and Starbucks is across the concourse.

There are T&Ys in two other L.A. locations, in West Hollywood and at the Farmers Market at Fairfax and 3rd Street.



What with the Japanese convenience store Famima, Wetzel's Pretzels and this new Russian bakery, Union Station is becoming quite the international destination ... just like L.A. itself. Source: <http://thesource.metro.net>

Source: <http://thesource.metro.net>



Marco Ramirez



Kevin "Happy Feet" Dixon at work.

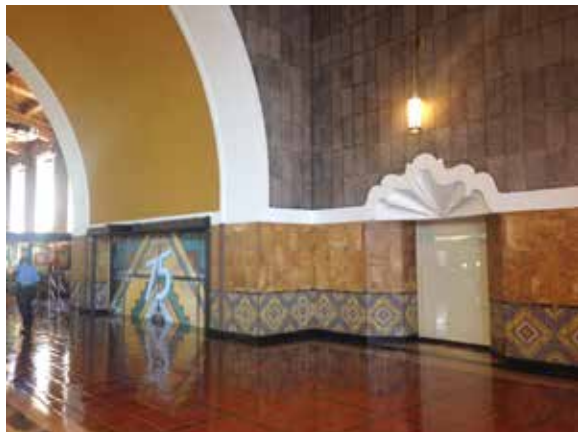
Cafe Crepe coming to Union Station

By Steve Hymon

The Metro Board earlier today approved a lease agreement with Cafe Crepe to take over the former Union Bagel space in Union Station (the Metro staff report is above). This is the space directly across from Traxx that has been vacant for quite some time.

This is not a small space. There will be interior seating and this should be a very nice spot for bus and train travelers to stop and grab a meal at pretty agreeable prices.

Check out Cafe Crepe's menu here <http://www.cafecrepe.com/SM%20Menu.pdf> they already have locations in Santa Monica, Vancouver (B.C.) and Toronto and the plan is to be open for breakfast, lunch and dinner at the Union Station location. The word 'crepe' may be in the name, but there's a variety of things on the menu including burgers, salads, other sandwiches and desserts.



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